

Saving for College

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Your Presenter Today

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Jonathan has worked at MEFA for 20 years helping families in Massachusetts prepare for college.

As Associate Director of College Planning and Content Creation, he provides guidance on planning, saving, and paying for college to students and their families through several different channels.



About MEFA

State authority created in 1982 by the Commonwealth of Massachusetts to help families plan, save, and pay for college



Webinar Topics

- **Why Save?**
- **Two Massachusetts Savings Options**
- **Strategies for Saving**
- **How Families Pay for Postsecondary Education**

WHY SAVE?

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Myths We've Heard About Saving for College

“My savings will hurt my financial aid.”

The Truth: Income is the biggest factor in determining financial aid eligibility, not savings. Your savings will help you when it comes time to pay for college.

“It's not worth saving for college if I can't save the entire cost.”

The Truth: Every little bit saved toward college will help. Even saving a small amount over time can add up and help cover costs such as books.



**Your College Savings Will
Help You**

- **Give you more education options**
- **Reduce or eliminate the need to borrow loans**
- **Allow the student to work less and study more**
- **Have a minimum impact on aid eligibility**

TWO MASSACHUSETTS SAVINGS OPTIONS

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A photograph of a man and a young child sitting at a table, looking at a laptop screen. The man is on the right, smiling, and the child is on the left, also smiling. The background is a soft, out-of-focus indoor setting.

U.Fund 529 College Investing Plan

How the U.Fund works:

- **Save for qualified higher education expenses**
 - **Tuition, fees, room, board, books, supplies, and equipment**
- **Savings can be used at any accredited college or university nationwide**
- **Combined account maximum: \$500,000**
- **No annual account maintenance fee or minimum investment**
- **Multiple investment options**
 - **Active management, indexed portfolio, individual allocation portfolios, FDIC insured**
- **Enroll online at fidelity.com/ufund or by calling (800) 544-2776**

What If?

What happens if my child doesn't go to college?

- **Funds can be transferred to other beneficiaries within the family**
- **Funds can be used for vocational training programs at eligible institutions**

What happens if my beneficiary goes to graduate school?

- **529 Funds can be used for graduate education**

What if I take out money for ineligible expenses?

- **10% penalty on the earnings (exceptions in cases of death, disability of the student and scholarship)**
- **Earnings will be taxed at owner's rate of income**



Expanded 529 Uses

529 plan funds can be used for:

- **Textbooks, fees, & equipment for apprenticeships (\$10,000 annually)**
- **Tuition for private and public K-12 education (\$10,000 annually)**
- **Student loan repayment (\$10,000 in total)**

U.Plan Prepaid Tuition Program

How the U.Plan works:

- **Allows you to prepay up to 100% of tuition & mandatory fees at participating schools**
 - **Large network of MA public and private colleges and universities**
- **Purchase Tuition Certificates to lock in today's tuition and mandatory fee rates**
- **U.Plan Tuition Certificates:**
 - **Represent interest in Commonwealth General Obligation Bonds**
 - **Are backed by the full faith and credit of the Commonwealth of MA**
 - **Are not subject to market fluctuation**
 - **Require \$300 minimum to get started**
- **Contributions accepted year round**
- **Bonds are purchased and percentages locked in July**
- **To learn more about the U.Plan visit mefa.org/uplan**

What If?

What happens if my child doesn't go to a participating college?

- **Funds can be transferred to other beneficiaries within the family**
- **Certificates can be cashed out upon maturity. Owner will receive their investment plus CPI interest**

What happens if my beneficiary goes to graduate school?

- **U.Plan funds cannot be sent to a college for graduate education**

Are there tax consequences for cashing out?

- **Distributions from the U.Plan whether cashed out or sent to a college carry no Massachusetts or federal tax consequences**

Massachusetts Tax Benefits

- **Contributions to the U.Plan and U.Fund are MA state tax deductible**
 - **Up to \$2,000 for married filers**
 - **Up to \$1,000 for individual filers**
- **Limits are per filer, not per account**

BabySteps Savings Plan

Any child who is a Massachusetts resident and was born or adopted on or after January 1, 2020 is eligible to receive a \$50 seed deposit from the State Treasurer's Office into a U.Fund account with that child as the beneficiary within one year of the child's birth or adoption.



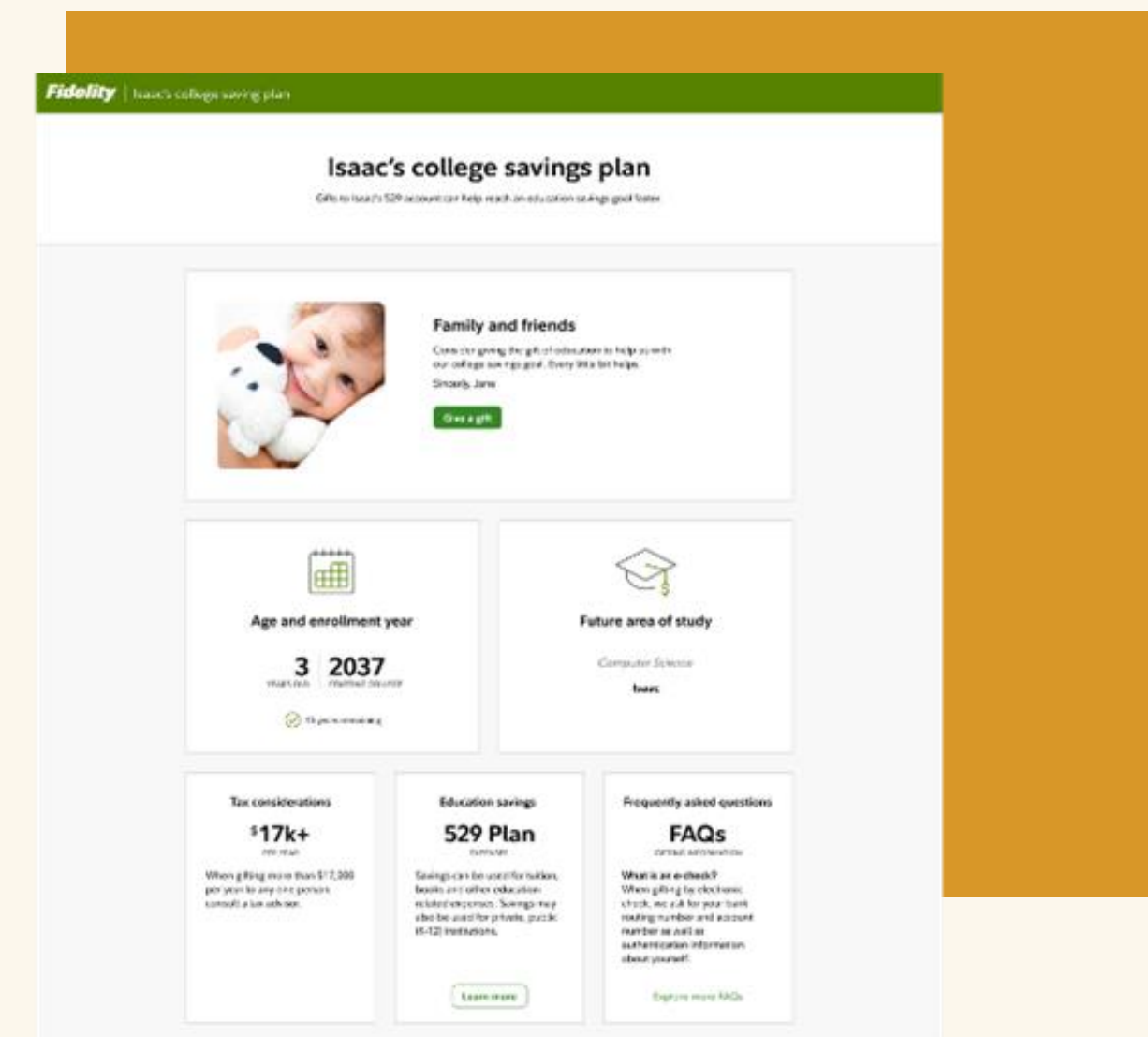
The image shows a screenshot of the BabySteps Savings Plan website banner. At the top left is the logo "BabySteps Savings Plan" with a map of Massachusetts. To the right of the logo are navigation links: "ABOUT BABYSTEPS", "PROGRAM ELIGIBILITY", "FAQ", "FAMILY RESOURCES", "COMMUNITY RESOURCES", and "ENROLL TODAY". The main banner has a dark blue background. On the left, it says "Save today for your child's tomorrow!". In the center is an illustration of a woman holding a child and a stack of money. On the right, it says "Enroll today and receive a \$50 deposit." Below this text is an orange button that says "Open a U.Fund and receive \$50".

STRATEGIES FOR SAVING

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Strategies for Saving for College

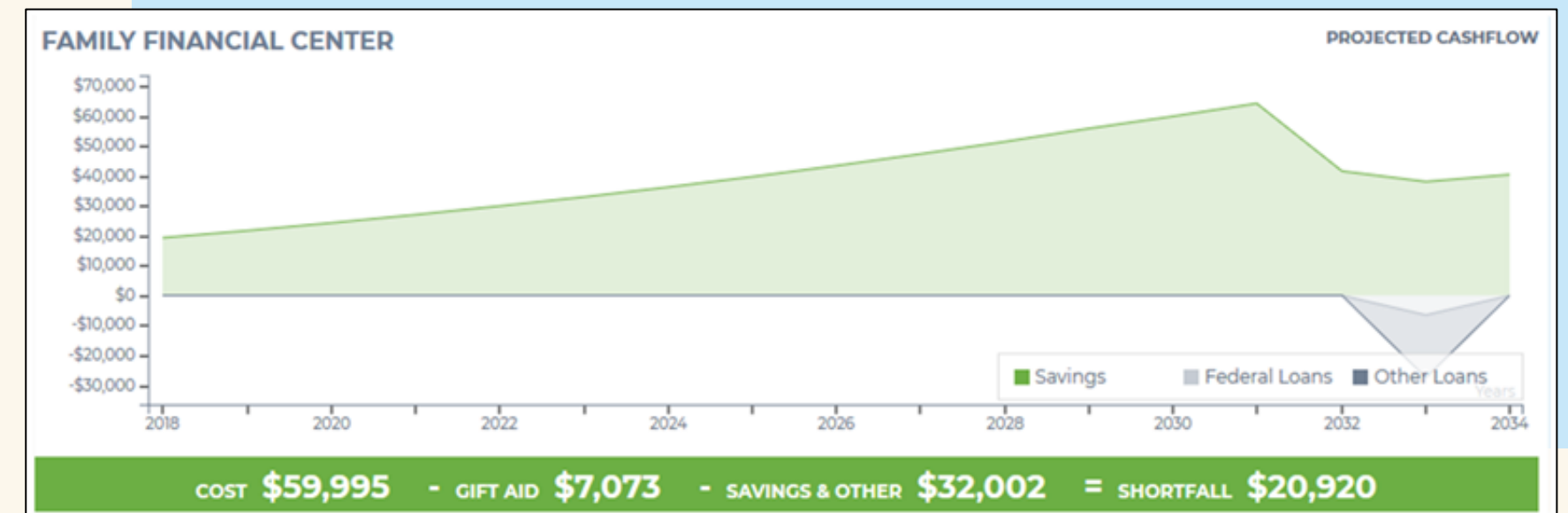
- Start saving as early as possible
- Use time to your advantage
- Start with a goal in mind
- Take advantage of unexpected funds
- Use automatic transfers
- Get the word out
- Tell your family & friends to contribute
- Involve your child in the process



MEFA's College Planning Tool

Create a personal strategy to pay for your child's higher education costs

- Record your current college savings
- Project your future college expenses
- Receive guidance on meeting your shortfall
- Find the link on mefa.org/save



Compound Interest

- Julie starts saving \$50 per month in a 529 account when her child is first born.
- Jonathan saves \$100 per month in a 529 account beginning when his child is in 2nd grade.
- *Who will have more money saved when his/her child turns 18?*

Compound Interest Example

Julie starts saving \$50 per month in a 529 account when her child is first born.

- **\$21,536**
 - **\$10,800 contributed**
 - **\$10,736 interest earned**

Jonathan saves \$100 per month in a 529 account starting when his child is in 2nd grade.

- **\$19,798**
 - **\$13,200 contributed**
 - **\$6,598 interest earned**

***This assumes consistent monthly saving until the child is 18 and an annual investment return of 7%**

HOW FAMILIES PAY FOR POSTSECONDARY EDUCATION

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Postsecondary Options

\$67,670 per year*

4-year private

\$27,940 in-state per year*
\$46,240 out-of-state per year*

4-year public

<\$33,000 for entire education**

\$9,620 per year* (does not include food & housing)

Vocational schools

2-year public community college

Costs include tuition, fees, housing, food, books, supplies, transportation, & other expenses

* The College Board, *Trends in Student Pricing 2022* ** Value Colleges, *University, Community College, or Trade School: Which Makes the Most Economic Sense?*

Types of Aid

\$174.4 billion in aid awarded to students in 2021-22

Merit-Based Aid

- **Awarded in recognition of student achievements (academic, artistic, athletic, etc.)**

Need-Based Aid

- **Awarded based on family's financial eligibility**



How Do Families Pay for Postsecondary Ed?

- **Financial Aid**
- **Past Income**
 - **Savings**
- **Present Income**
 - **Salary (Payment Plans)**
- **Future Income**
 - **Parent Loans**
 - **Student Loans**

Next Steps

- **Start (or continue) saving**
- **Talk to your child about college**
- **Use online tools to learn more about college costs**
- **Sign up for webinars at mefa.org/events**
- **Join MEFA's email community at mefa.org**

Connect with MEFA on Social Media

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 [@mefa_ma](https://www.instagram.com/mefa_ma)

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Thank You

QUESTIONS?

Call (800) 449-MEFA (6332)
or email collegeplanning@mefa.org

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